

Message Text

SECRET

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15

ACTION SS-25

INFO OCT-01 ISO-00 SSO-00 /026 W
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R 151353Z OCT 75

FM AMEMBASSY AMMAN
TO SECSTATE WASHDC 5902
INFO AMEMBASSY JIDDA

S E C R E T AMMAN 6953

EXDIS

E.O. 11652 GDS

TAGS: MASS JO SA US

SUBJECT: HAWK MISSILES--ROUGH ORDER OR MAGNITUDE FIGURES

REF SECDEF 3663 072323Z OCT 75(NOTAL)

1. WE FORWARD ON OCT 14 THE FOLLOWING LETTER TO JORDANIAN CHIEF OF STAFF BIN SHAKER AND TO PRIME MINISTER RIFAI GIVING DOD ROUGH ORDER OF MAGNITUDE ESTIMATES (REFTEL) REQUESTED BY GOJ FOR HAWK/VULCAN AIR DEFENSE SYSTEM FOR JORDAN. LETTER, AND ACCOMPANYING HAWK LOA, WILL BE USED AS BASIS FOR NEGOTIATIONS WITH SAUDI ARABIAN GOVERNMENT FOR SAUDI FINANCING OF FULL COSTS FOR JORDANIAN AIR DEFENSE SYSTEM, WHICH SAG HAS AGREED IN PRINCIPLE TO UNDERWRITE. GENERAL BIN SHAKER IS HOPING TO TRAVEL TO SAUDI ARABIA DURING NEXT FEW DAYS. JORDANIANS GOVERNMENT, WITH ITS NON SELF SUPPORTING ECONOMY IS PARTICULARLY ANXIOUS TO MAKE CERTAIN THAT SAG PICKS UP FULL AIR DEFENSE SYSTEMS COSTS SINCE JORDAN ITSELF OBVIOUSLY CANNOT AFFORD FINANCIALLY TO BEAR THESE COSTS. GOJ SEES FORTHCOMING NEGOTIATIONS AS CRITICAL STEP IN INSURING FULL SAUDI FUNDING.

2. QUOTE. MAP 1001-75 14 OCTOBER 1975 SUBJECT ROUGH ORDER OF MAGNITUDE FOR AIR DEFENSE SYSTEM LT GENERAL SHARIF ZEID BINSHAKER, CHIEF OF STAFF, JORDAN ARMED FORCES, - AMMAN
JORDAN: DEAR GENERAL BIN SHAKER

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(U) THE US DEPARTMENT OF DEFENSE HAS PROVIDED A

ROUGH ORDER OF MAGNITUDE (ROM) COSTS ESTIMATE FOR THE AIR DEFENSE SYSTEM REQUIREMENTS IN JORDAN. ALL OF THESE COST FIGURES ARE ESTIMATES AND WERE FURNISHED ON AN EXPEDITED BASIS. WITHOUT FULL KNOWLEDGE OF THE DETAILS OF THE AIR DEFENSE PROGRAM AS IT WILL EVENTUALLY INVOLVE IN JORDAN, I CANNOT OVEREMPHASIZE THE NEED TO USE THESE ESTIMATES CAUTIOUSLY UNFORTUJATELY I DOUBT THAT THESE FIGURES COULD BE REFINED TO ANY MEANINGFUL EXTENT UNTIL EARLY 1976.

(C) IT WAS IMPOSSIBLE AT THIS TIME TO PROVIDE CONSTRUCTION AND TRAINING COSTS FOR I-HAWK AND THE AIR DEFENSE COMMAND AND CONTROL SYSTEM. THESE COSTS CAN ONLY BE DETERMINED SPECIFICALLY FOR JORDAN AFTER DETAILED CONSULTATION AND PROPOSED SITE/FACILITY VISITS BY THE CORPS OF ENGINEERS, MORE REFINED COSTS CAN BE PROVIDED.

(S) ROUGH ORDER OF MAGNITUDE COSTS FOR JORDAN'S AIR DEFENSE SYSTEM FOLLOWS:

ITEM	ROM COSTS (DOLLARS)
1.'78-HAWK FMS CASE UPZ	257,300,000
2. AN/TSQ-73	8,500,000#
3. CENTRAL SUPPLY AND MAINTENANCE	
DEPOT (EQUIPMENT ONLY)	23,200,000
4. THEATRE READINESS MONITORING	
FACILITY (EQUIPMENT ONLY)	3,500,000
5. MODIFICATION WORK ORDERS	1,000,000
6. SUPPLY SUPPORT ARRANGEMENT	22,200,000
7. BLANKET OPEN END SUPPLY CASE	
FOR NIN HAWK EQUIPMENT	5,000,000
8. TOE EQUIPMENT	13,400,000
9. PUBLICATIONS	50,000
10. PROGRAM MANAGEMENT	22,200,000
11. CONTRACTOR IN-COUNTRY TECHNICAL	
SUPPORT FOR 5 YEARS	130,000,000
12. TRAINING (I-HAWK)	UNKNOWN
13. CONSTRUCTION OF SITES, DEPOTS	
AND RADARS (I-HAWK)	UNKNOWN
14. VULCAN GUNS, AMMUNITION AND	
TRAINING	102,000,000
TOTAL (LESS I-HAWK TRAINING	
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AND CONSTRUCTION) 588,350,000
ROM COST OF AN/TSQ-73 IS DOLS 10 MILLION. THIS COST HAS NOT BEEN CONFIRMED WITH THE MANUFACTURER AND SHOULD BE DISCRETELY HANDLED. AMOUNT OF DOLS 8.5 MILLION SHOWN HERE IS ADDITIONAL COSTS OVER AND ABOVE THAT FURNISHED FOR AN/TS1-51 ON FMS CASE UPZ.

(U) I FULLY APPRECIATE YOUR CONCERN OVER THIS

MATTER AND HOPE YOU UNDERSTAND NOT ONLY THE ESTIMATE
NATURE OF THE COSTS PROVIDED BUT ALSO THE REASON FOR OUR
INABILITY TO PROVIDE MORE PRECISE AND COMPLETE COSTS
FIGURES SINCERELY CLARENCE C. MANN, COLONELN GS
US DEFENSE ATTACHE AND CHIEF OF MAP. END QUOTE

3. FOR JIDDA. WE ARE PROVIDING LETTER FOR YOUR BACK
GROUND USE. WE REQUEST THAT YOU TAKE NO RPT NO
INITIATIVE TO DISCUSS LETTER AND ITS CONTENTS WITH SAG.
WE ARE UNCERTAIN EXACTLY HOW GENERAL BIN SHAKER INTENDS
TO USE THE LETTER IN NEGOTIATIONS, AND WE WOULD LIKE TO
AVOID IF AT ALL POSSIBLE INTERPOSING OURSELVES INTO
JORDANIAN - SAG NEGOTIATIONS.
PICKERING

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NNN

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